

RESOLUTION NO. 23-12-140

A RESOLUTION OF THE VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, APPROVING PURCHASES FROM SHI INTERNATIONAL CORP. (SHI) FOR THE VILLAGE IT & COMMUNICATIONS DEPARTMENT; AUTHORIZING THE VILLAGE MANAGER TO EXECUTE NECESSARY DOCUMENTS; AUTHORIZING THE VILLAGE MANAGER TO EXPEND BUDGETED FUNDS; AUTHORIZING WAIVER OF COMPETITIVE BIDDING; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, Islamorada, Village of Islands (the "Village") identified updating of its computer network services as Goal #6 on the 2017-2023 Strategic Plan; and

WHEREAS, at its meeting on June 18, 2020, the Village Council adopted Resolution No. 20-06-49 approving the purchase of three (3) new Nutanix Enterprise Cloud servers connected with two (2) Cisco switches from SHI International Corp. ("SHI") to replace eight (8) outdated physical servers and upgrade the Village's computer infrastructure; and

WHEREAS, the cluster of Nutanix Enterprise Cloud servers enables the Village to subscribe to a disaster recovery and business continuity online application to provide redundancy and enhanced back-up of computer and network data to facilitate failover recovery in the future; and

WHEREAS, at its meeting on May 12, 2022, the Village Council adopted Resolution No. 22-05-33 approving the purchase of a three (3)-year subscription for Nutanix Xi-Leap Disaster Recovery and Business Continuity for the IT & Communications Department to protect the new Nutanix cluster hosting the Village's mission-critical services; and

WHEREAS, the Nutanix Enterprise Cloud server cluster is running at the upper end of its capacity, and an additional node server block is needed to accommodate the Village's ongoing IT infrastructure and security needs; and

WHEREAS, the IT & Communications Department solicited cost bids from four (4) Nutanix resellers, and SHI International Corp. ("SHI") is able to provide the best pricing of approximately \$27,500.00 for the additional node because SHI was the original reseller of the Nutanix Enterprise Cloud servers; and

WHEREAS, the Village's FY 2023-2024 adopted budget includes funds for renewal of licenses for software licenses and application purchase through SHI in previous years in the amount of \$28,500.00; and

WHEREAS, the Village Council finds that the purchase of the equipment needed for the additional server node in the quote attached as Exhibit "A" through SHI in the approximate amount of \$27,500.00, that the additional payments to SHI in the total approximate amount of \$28,500.00 for existing software license and application renewals, and that waiver of competitive bidding through release of a Request for Proposals that may have disclosed sensitive IT infrastructure information replaced by solicitation of three (3) cost quotes are in the best interests of the Village.

NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are true and correct and incorporated into this Resolution by this reference.

Section 2. Approval of Purchases. The Village Council hereby approves the purchase of the equipment needed for the additional server node in the quote attached as Exhibit "A" through SHI in the approximate amount of \$27,500.00 and additional payments to SHI in the total approximate amount of \$28,500.00 for existing software license and application renewals.

Section 3. Authorization of Village Officials. The Village Manager and/or his/her designee and the Village Attorney are authorized to take all actions necessary to implement the terms and conditions of the purchase.

Section 4. Execution of Documents. The Village Manager and the Village Attorney are hereby authorized to execute any required documents on behalf of the Village and authorized to implement the terms and conditions of any documents necessary to effectuate the purchase.

Section 5. Authorization of Fund Expenditure. Notwithstanding the limitations imposed upon the Village Manager pursuant to the Village's Purchasing Procedures Ordinance, the Village Manager is authorized to expend budgeted funds to purchase the Nutanix Xi-Leap subscription

Section 6. Waiver of Purchasing Provisions. With regard to the purchases on Exhibit "A" and in accordance with Sections 2-328(1) and 2-328(3) of the Village Code, the Village Council waives the competitive bid purchasing provisions of the Village Code replaced by the solicitation of four (4) bids directly from resellers.

Section 7. Effective Date. This Resolution shall take effect immediately upon adoption. Motion to adopt by Mark Gregg, second by Elizabeth Jolin.

FINAL VOTE AT ADOPTION

VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA:

Mayor Joseph B. Pinder III	<u>Yes</u>
Vice Mayor Sharon Mahoney	<u>Yes</u>
Councilman Mark Gregg	<u>Yes</u>
Councilwoman Elizabeth Jolin	<u>Yes</u>
Councilman Henry Rosenthal	<u>Yes</u>

PASSED AND ADOPTED THIS 12th DAY OF DECEMBER, 2023

DocuSigned by:

Joseph B. Pinder III

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JOSEPH B. PINDER III, MAYOR

ATTEST:

DocuSigned by:

Marne K. McGrath

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MARNE MCGRATH, VILLAGE CLERK

APPROVED AS TO FORM AND LEGALITY
FOR THE USE AND BENEFIT OF
ISLAMORADA, VILLAGE OF ISLANDS ONLY

DocuSigned by:

John J. Quick

302BFAA7FDD417...

JOHN J. QUICK, VILLAGE ATTORNEY





Pricing Proposal
Quotation #: 23633651
Created On: 6/26/2023
Valid Until: 7/26/2023

FL-Islamorada Village of Islands

Vince Tarves

86800 Overseas Highway
FL 3
Attn: AP
Islamorada, FL 33036
United States
Phone:
Fax:
Email: vince.tarves@islamorada.fl.us

Inside Account Executive

Thomas Morrow

290 Davidson Ave Somerset, NJ 08873
Phone: 732-564-8522
Fax: 732-564-8224
Email: Thomas_Morrow@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Subscription, Acropolis AOS Pro Software License Production Software Support Service Nutanix - Part#: SW-AOS-PRO-PRD	1	\$15,202.21	\$15,202.21
2 Subscription, Acropolis AOS Pro Software License Production Software Support Service for 1 CPU core Nutanix - Part#: L-CORES-PRO-PRD	16	\$0.00	\$0.00
3 Subscription, Acropolis AOS Pro Software License Production Software Support Service for 1 TiB of flash Nutanix - Part#: L-FLASHTIB-PRO-PRD	4	\$0.00	\$0.00
4 Term in months Nutanix - Part#: TERM-MONTHS	30	\$0.00	\$0.00
5 24-7 Production Level HW Support for Nutanix HCI appliance Nutanix - Part#: S-HW-PRD	1	\$822.33	\$822.33
6 Support Term in Months Nutanix - Part#: SUPPORT-TERM	30	\$0.00	\$0.00
7 NX-1165N-G8, 1 Node; 2x Intel XeonSilver 4309Y processor (2.8 GHz/ 8- core/ 105W, Ice Lake) per node Nutanix - Part#: NX-1165N-G8-4309Y-CM	1	\$6,994.62	\$6,994.62
8 32GB Memory Module (3200MHz DDR4 RDIMM) Nutanix - Part#: C-MEM-32GB-3200-CM	12	\$163.51	\$1,962.12
9 8 TB 3.5" HDD Nutanix - Part#: C-HDD-8TB-AA-CM	2	\$225.63	\$451.26
10 3.84 TB SSD	1	\$695.22	\$695.22

Nutanix - Part#: C-SSD-3.84TB-A-CM

11	LOM Module: Broadcom 10GbE, 2- port, Base-T NIC (BCM 57416) Nutanix - Part#: C-LOM-10G2D1BT-CM	1	\$247.97	\$247.97
12	25GbE 2-port, SFP28 Network Adapter (Intel XXV710-DA2) Nutanix - Part#: C-NIC-25G2B1-CM	1	\$421.64	\$421.64
13	2200 W Power supply unit Nutanix - Part#: C-PSU-2200-TR2-CM	2	\$585.42	\$1,170.84
14	C13/C14, 10A, 4ft Power cord Nutanix - Part#: C-PWR-4FC13C14A-CM	2	\$12.70	\$25.40
			Shipping Total	\$0.00 \$27,993.61

Additional Comments

Nutanix has a no returns policy.

The following EULA applies to all Nutanix items on this quote:

- Your use of the software is subject to the Nutanix customer agreement at <https://www.nutanix.com/legal/eula>

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

1. By issuing a purchase order or acknowledging this quote, when applicable, Customer certifies that employees at each of their locations adhere to all applicable export and re-export control laws and regulations covering the distributed products purchased and/or received by the Customer.
2. By issuing a purchase order or acknowledging this quote, and when applicable, Customer understands that the commodities, software and/or technology ("Items") it purchases or receives under this quote may be subject to export, re-export, or other restrictions. Customer agrees to comply with all applicable laws and regulations relating to the export and re-export of such Items obtained by Customer.

The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.