

**RESOLUTION NO. 22-05-33**

**A RESOLUTION OF THE VILLAGE COUNCIL OF ISLAMORADA,  
VILLAGE OF ISLANDS, FLORIDA, APPROVING THE PURCHASE  
OF A THREE (3)-YEAR NUTANIX XI-LEAP SUBSCRIPTION  
FROM SHI INTERNATIONAL CORP. (SHI) FOR THE VILLAGE IT  
& COMMUNICATIONS DEPARTMENT; AUTHORIZING THE  
VILLAGE MANAGER TO EXECUTE NECESSARY DOCUMENTS;  
AUTHORIZING THE VILLAGE MANAGER TO EXPEND  
BUDGETED FUNDS; AUTHORIZING WAIVER OF COMPETITIVE  
BIDDING; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, Islamorada, Village of Islands (the "Village") identified updating of its computer network services as Goal #6 on the 2017-2023 Strategic Plan; and

**WHEREAS**, in 2020, the Village purchased three (3) new Nutanix Enterprise Cloud servers connected with two (2) Cisco switches from SHI International Corp. ("SHI") to replace eight (8) outdated physical services; and

**WHEREAS**, the cluster of Nutanix Enterprise Cloud servers enables the Village to subscribe to a disaster recovery and business continuity online application to provide redundancy and enhanced back-up of computer and network data to facilitate failover recovery in the future; and

**WHEREAS**, the Village Council finds that the purchase of a three (3)-year subscription for Nutanix Xi-Leap Disaster Recovery and Business Continuity for the IT & Communications Department is in the best interest of the Village.

**NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF ISLAMORADA,  
VILLAGE OF ISLANDS, FLORIDA, AS FOLLOWS:**

**Section 1.    Recitals.**    The above recitals are true and correct and incorporated into this Resolution by this reference.

**Section 2. Approval of Purchase.** The Village Council hereby approves the purchase of a three (3)-year subscription for Nutanix Xi-Leap Disaster Recovery and Business Continuity from SHI International Corp. (SHI) for the IT & Communications Department at a cost not to exceed Seventy-nine Thousand One Hundred Ninety-one and no/100 Dollars (\$79,191.31), as set forth in Exhibit "A" attached hereto.

**Section 3. Authorization of Village Officials.** The Village Manager and/or his/her designee and the Village Attorney are authorized to take all actions necessary to implement the terms and conditions of the purchase.

**Section 4. Execution of Documents.** The Village Manager and the Village Attorney are hereby authorized to execute any required documents on behalf of the Village and authorized to implement the terms and conditions of any documents necessary to effectuate the purchase.

**Section 5. Authorization of Fund Expenditure.** Notwithstanding the limitations imposed upon the Village Manager pursuant to the Village's Purchasing Procedures Ordinance, the Village Manager is authorized to expend budgeted funds to purchase the Nutanix Xi-Leap subscription

**Section 6. Waiver of Purchasing Provisions.** In accordance with Sections 2-328(1) and 2-328(3) of the Village Code, the Village Council waives the Purchasing Provisions of the Village Code to utilize the Nutanix Xi-Leap subscription service over a three (3)-year period without competitive selection.

**Section 7. Effective Date.** This Resolution shall take effect immediately upon adoption. Motion to adopt by Councilman Mark Gregg, second by Mayor Pete Bacheler.

**FINAL VOTE AT ADOPTION**

**VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA:**

Mayor Pete Bacheler	<u>Yes</u>
Vice Mayor Henry Rosenthal	<u>Yes</u>
Councilman Mark Gregg	<u>Yes</u>
Councilman Joseph B. Pinder III	<u>Yes</u>
Councilman David Webb	<u>Absent</u>

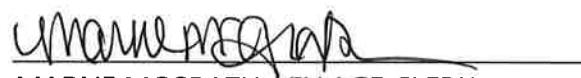
**PASSED AND ADOPTED THIS 12th DAY OF MAY, 2022**



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PETE BACHELER, MAYOR

ATTEST:



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MARNE MCGRATH, VILLAGE CLERK

APPROVED AS TO FORM AND LEGALITY  
FOR THE USE AND BENEFIT OF  
ISLAMORADA, VILLAGE OF ISLANDS ONLY



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ROGET V. BRYAN, VILLAGE ATTORNEY



Pricing Proposal  
Quotation #: 22008436  
Created On: 5/11/2022  
Valid Until: 6/10/2022

## Islamorada, Village of Islands

## Inside Account Executive

**Vince Tarves**  
86800 Overseas Highway  
Islamorada, FL 33036  
United States  
Phone: (305) 664-6456  
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All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Xi Leap Cloud Service Term Subscription for Protecting Full On-Prem Cluster (Includes production support and basic networking) Nutanix - Part#: XI-LEAP-CLUSTER	1	\$68,931.10	\$68,931.10 <b>\$1,914.75 / month</b>
2 XiSubscription Term in Months Nutanix - Part#: XI-SUBSCRIPTION-TERM	36	\$0.00	\$0.00
3 Xi Leap Onboarding Service - Pro Edition - Configure 3rd party VPN, Configure Leap Policies, Configure Active Directory DC in Xi, Test Failover Nutanix - Part#: CNS-INF-FST-LEAP-PRO	1	\$10,260.21	\$10,260.21
4 Selected Region for CNSRES resource Nutanix - Part#: UNITED STATES	1	\$0.00	\$0.00
FY21-22 2.5 months		<b>\$4,786.88 + \$10,260.21 = \$15,047.09</b>	001-0700-519-31
FY22-23 12 months		\$22,977.00	001-155-000
FY23-24 12 months		\$22,977.00	001-155-000
FY24-25 9.5 months		\$18,190.22	001-155-000
			Total \$79,191.31

### Additional Comments

Nutanix has a no returns policy.

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

1. By issuing a purchase order or acknowledging this quote, when applicable, Customer certifies that employees at each of their locations adhere to all applicable export and re-export control laws and regulations covering the distributed products purchased and/or received by the Customer.
2. By issuing a purchase order or acknowledging this quote, and when applicable, Customer understands that the commodities, software and/or technology ("Items") it purchases or receives under this quote may be subject to export, re-export, or other restrictions. Customer agrees to comply with all applicable laws and regulations relating to the export and re-export of such Items obtained by Customer.