

**RESOLUTION NO. 20-06-49**

**A RESOLUTION OF THE VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, APPROVING THE PURCHASE OF NUTANIX SERVERS AND CISCO SWITCHES FROM SHI INTERNATIONAL CORP. (SHI) FOR THE VILLAGE IT & COMMUNICATIONS DEPARTMENT; AUTHORIZING THE VILLAGE MANAGER TO EXECUTE NECESSARY DOCUMENTS; AUTHORIZING THE VILLAGE MANAGER TO EXPEND BUDGETED FUNDS; APPROVING A BUDGET AMENDMENT; AND PROVIDING FOR AN EFFECTIVE DATE**

**WHEREAS**, Islamorada, Village of Islands (the "Village") needs to update its server infrastructure and identified this need as Goal #6 on the 2017-2023 Strategic Plan; and

**WHEREAS**, the purchase of new servers was budgeted for as capital outlay in the adopted FY 2019-2020 Capital Projects Fund Budget; and

**WHEREAS**, the Village obtained the following three (3) quotes for the purchase of new servers and switches needed to complete the project along with installation and service costs:

<b><u>Vendor</u></b>	<b><u>Cost Proposal</u></b>
SHI International Corp. (SHI)	\$90,872.08
Connection Public Sector Solutions	\$99,161.09
United Data Technologies	\$113,645.42

**WHEREAS**, the Village desires to accept the quote provided by SHI International Corp. ("SHI") attached hereto as Exhibit "A;" and

**WHEREAS**, the Village Council finds that the purchase of three (3) Nutanix Enterprise Cloud servers and two (2) Cisco switches for the IT & Communications Department is in the best interest of the Village.

**NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA, AS FOLLOWS:**

**Section 1. Recitals.** The above recitals are true and correct and incorporated into this Resolution by this reference.

**Section 2. Approval of Purchase.** The Village Council hereby approves the purchase of three (3) Nutanix Enterprise Cloud servers and two (2) Cisco switches from SHI for the IT & Communications Department, at a cost not to exceed Ninety Thousand Eight Hundred Seventy-Two and 08/100 Dollars (\$90,872.08), as set forth in Exhibit "A" attached hereto.

**Section 3. Authorization of Village Officials.** The Village Manager and/or his designee and the Village Attorney are authorized to take all actions necessary to implement the terms and conditions of the purchase.

**Section 4. Execution of Documents.** The Village Manager and the Village Attorney are hereby authorized to execute any required documents on behalf of the Village and authorized to implement the terms and conditions of any documents necessary to effectuate the purchase.

**Section 5. Authorization of Fund Expenditure.** Notwithstanding the limitations imposed upon the Village Manager pursuant to the Village's Purchasing Procedures Ordinance, the Village Manager is authorized to expend budgeted funds to purchase the IT & Communications Department equipment.

**Section 6. Approval of Budget Amendment.** The Village Council approves a budget amendment to cover the costs of this purchase through use of fund balance in the Capital Projects Fund as needed at the end of the fiscal year.

**Section 7. Effective Date.** This Resolution shall take effect immediately upon adoption.

Motion to adopt by Councilwoman Deb Gillis, second by Councilman Chris Sante.

**FINAL VOTE AT ADOPTION**

**VILLAGE COUNCIL OF ISLAMORADA, VILLAGE OF ISLANDS, FLORIDA:**

Mayor Mike Forster	YES
Vice Mayor Ken Davis	YES
Councilwoman Deb Gillis	YES
Councilwoman Jim Mooney	YES
Councilman Chris Sante	YES

**PASSED AND ADOPTED THIS 18<sup>TH</sup> DAY OF JUNE, 2020**



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MIKE FORSTER, MAYOR

ATTEST:



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KELLY TOTH, VILLAGE CLERK

APPROVED AS TO FORM AND LEGALITY  
FOR THE USE AND BENEFIT OF  
ISLAMORADA, VILLAGE OF ISLANDS ONLY



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ROGET V. BRYAN, VILLAGE ATTORNEY



EXHIBIT A

Pricing Proposal  
Quotation #: 18900091  
Created On: 5/19/2020  
Valid Until: 6/30/2020

City of Islamorada

Inside Account Executive

Vince Tarves

FL  
United States  
Phone: (305) 664-6400  
Fax:  
Email: vince.tarves@islamorada.fl.us

Thomas Morrow

290 Davidson Ave Somerset, NJ 08873  
Phone: 732-564-8522  
Fax: 732-564-8224  
Email: Thomas\_Morrow@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 NX-1365-G7, 3 Node with Intel Xeon Processor 4208 Nutanix - Part#: NX-1365-G7-4208-CM	1	\$19,081.00	\$19,081.00
2 32GB Memory Module (2933MHz DDR4 RDIMM) Nutanix - Part#: C-MEM-32GB-2933-A-CM	24	\$0.00	\$0.00
3 8TB 3.5" HDD Nutanix - Part#: C-HDD-8TB-A5-A-CM	6	\$0.00	\$0.00
4 3.84TB 3.5" SSD Nutanix - Part#: C-SSD-3.84TB-A5-A-CM	3	\$0.00	\$0.00
5 10GbE, 2-port, SFP+ Network Adapter (Intel 82599ES) Nutanix - Part#: C-NIC-10GSFP2-A-CM	3	\$0.00	\$0.00
6 24/7 Production Level HW Support for Nutanix HCI appliance Nutanix - Part#: S-HW-PRD	3	\$2,410.40	\$7,231.20
7 Support Term in Months Nutanix - Part#: SUPPORT-TERM	60	\$0.00	\$0.00
8 License, AOS PRO entitlement & Production 24/7 System support bundle for 5YR Nutanix - Part#: SW-AOS-PRO-PRD-5YR	1	\$43,798.30	\$43,798.30
9 License, AOS PRO entitlement & Production 24/7 System support bundle for 1 CPU core for 5YR Nutanix - Part#: L-CORES-PRO-PRD-5YR	48	\$0.00	\$0.00
10 License, AOS PRO entitlement & Production 24/7 System support bundle for 1 TiB of flash for 5YR Nutanix - Part#: L-FLASHTIB-PRO-PRD-5YR	11	\$0.00	\$0.00
11 Nutanix New Cluster Deployment -AHV or EXSI only- Up to 4 nodes, priced per cluster	1	\$7,245.00	\$7,245.00

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Total \$77,355.50

**Additional Comments**

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Nutanix has a no returns policy.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

1. By issuing a purchase order or acknowledging this quote, when applicable, Customer certifies that employees at each of their locations adhere to all applicable export and re-export control laws and regulations covering the distributed products purchased and/or received by the Customer.

2. By issuing a purchase order or acknowledging this quote, and when applicable, Customer understands that the commodities, software and/or technology ("Items") it purchases or receives under this quote may be subject to export, re-export, or other restrictions. Customer agrees to comply with all applicable laws and regulations relating to the export and re-export of such Items obtained by Customer.

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*The Products offered under this proposal are resold in accordance with the [SHI Online Customer Resale Terms and Conditions](#), unless a separate resale agreement exists between SHI and the Customer.*



Pricing Proposal  
 Quotation #: 18635459  
 Created On: 3/18/2020  
 Valid Until: 5/29/2020

**City of Islamorada**

**Inside Account Executive**

**Vince Tarves**

FL  
 United States  
 Phone: (305) 664-6400  
 Fax:  
 Email: vince.tarves@islamorada.fl.us

**Thomas Morrow**

290 Davidson Ave Somerset, NJ 08873  
 Phone: 732-564-8522  
 Fax: 732-564-8224  
 Email: Thomas\_Morrow@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Nexus 3524x, 24 10G Ports Cisco Systems - Part#: N3K-C3524P-10GX	2	\$6,160.00	\$12,320.00
2 SNTC-24X7X4 Nexus 3524x, 24 10G Cisco Systems - Part#: CON-SNTP-3524P10X	2	\$598.29	\$1,196.58
3 Nexus 3524 Factory Installed 24 port license Cisco Systems - Part#: N3548-24P-LIC	2	\$0.00	\$0.00
4 Nexus 3K/9K Fixed Accessory Kit Cisco Systems - Part#: N3K-C3064-ACC-KIT	2	\$0.00	\$0.00
5 Nexus 2K/3K/9K Single Fan, port side exhaust airflow Cisco Systems - Part#: NXA-FAN-30CFM-F	8	\$0.00	\$0.00
6 Nexus 9500, 9300, 3000 Base NX-OS Software Rel 9.2.2 Cisco Systems - Part#: NXOS-9.2.2	2	\$0.00	\$0.00
7 Nexus 3500 Base License Cisco Systems - Part#: N3548-BAS1K9	2	\$0.00	\$0.00
8 N2K/N3K AC Power Supply, Std airflow (port side exhaust) Cisco Systems - Part#: N2200-PAC-400W	4	\$0.00	\$0.00
9 Cabinet Jumper Power Cord, 250 VAC 10A, C14-C13 Connectors Cisco Systems - Part#: CAB-C13-CBN	4	\$0.00	\$0.00
		<b>Total</b>	<b>\$13,516.58</b>

**Additional Comments**

Hardware items on this quote are subject to availability.